

2320 Department of Real Estate

The mission of the Department of Real Estate is to protect the public in real estate transactions and provide related services to the real estate industry.

3-YR EXPENDITURES AND POSITIONS (Summary of Program Requirements)

	Positions			Expenditures		
	2005-06	2006-07	2007-08	2005-06*	2006-07*	2007-08*
10 Licensing and Education	88.0	84.8	84.8	\$7,709	\$9,807	\$11,521
20 Enforcement and Recovery	160.9	189.6	189.7	19,507	28,023	27,901
30 Subdivisions	59.6	61.9	62.0	5,558	7,004	6,997
40.10 Administration	45.8	46.8	47.0	4,869	8,673	8,177
40.20 Distributed Administration	-45.8	-46.8	-47.0	-4,869	-8,524	-7,992
TOTALS, POSITIONS AND EXPENDITURES (All Programs)	308.5	336.3	336.5	\$32,774	\$44,983	\$46,604
FUNDING				2005-06*	2006-07*	2007-08*
0317 Real Estate Fund				\$32,573	\$44,583	\$46,169
0995 Reimbursements				201	400	435
TOTALS, EXPENDITURES, ALL FUNDS				\$32,774	\$44,983	\$46,604

LEGAL CITATIONS AND AUTHORITY

DEPARTMENT AUTHORITY

Business and Professions Code, Division 4, Parts 1 and 2.

DETAILED BUDGET ADJUSTMENTS

	2006-07*			2007-08*		
	General Fund	Other Funds	Positions	General Fund	Other Funds	Positions
Baseline Adjustment Descriptions						
• Other Workload Adjustments	\$-	\$66	-	\$-	\$1,849	-
• Employee Compensation/Retirement	-	1,638	-	-	1,476	-
Totals, Baseline Adjustments	\$-	\$1,704	-	\$-	\$3,325	-
TOTALS, BUDGET ADJUSTMENTS	\$-	\$1,704	-	\$-	\$3,325	-

PROGRAM DESCRIPTIONS (Program Objectives Statement)

10 LICENSING

The objective of the Licensing Program is to ensure the proper qualifications of individuals who wish to engage in real estate business and act in the capacity of, or advertise as, a real estate broker or salesperson within California.

20 ENFORCEMENT AND RECOVERY

The objective of this program is to enforce California's Real Estate Law through a coordinated effort to investigate fraud, audit transactions, monitor mortgage loan activity, and regulate the activities of the real estate industry.

30 SUBDIVISIONS

The Subdivisions Program's objective is to protect the public against fraud and misrepresentation in the sale or lease of subdivided land through the enforcement of the Subdivided Lands Law.

40 ADMINISTRATION

The Administration Program provides support services to the Department's programs through its Fiscal Section, Information Systems Section, and Human Resources Section

DETAILED EXPENDITURES BY PROGRAM (Program Budget Detail)

	2005-06*	2006-07*	2007-08*
PROGRAM REQUIREMENTS			

* Dollars in thousands, except in Salary Range.

2320 Department of Real Estate - Continued

	2005-06*	2006-07*	2007-08*
10 LICENSING AND EDUCATION			
State Operations:			
0317 Real Estate Fund	\$7,508	\$9,556	\$11,271
0995 Reimbursements	<u>201</u>	<u>251</u>	<u>250</u>
Totals, State Operations	\$7,709	\$9,807	\$11,521
PROGRAM REQUIREMENTS			
20 ENFORCEMENT AND RECOVERY			
State Operations:			
0317 Real Estate Fund	<u>\$19,507</u>	<u>\$28,023</u>	<u>\$27,901</u>
Totals, State Operations	\$19,507	\$28,023	\$27,901
PROGRAM REQUIREMENTS			
30 SUBDIVISIONS			
State Operations:			
0317 Real Estate Fund	<u>\$5,558</u>	<u>\$7,004</u>	<u>\$6,997</u>
Totals, State Operations	\$5,558	\$7,004	\$6,997
PROGRAM REQUIREMENTS			
40.10 ADMINISTRATION			
State Operations:			
0317 Real Estate Fund	\$4,869	\$8,524	\$7,992
0995 Reimbursements	<u>-</u>	<u>149</u>	<u>185</u>
Totals, State Operations	\$4,869	\$8,673	\$8,177
PROGRAM REQUIREMENTS			
40.20 DISTRIBUTED ADMINISTRATION			
State Operations:			
0317 Real Estate Fund	<u>-\$4,869</u>	<u>-\$8,524</u>	<u>-\$7,992</u>
Totals, State Operations	-\$4,869	-\$8,524	-\$7,992
TOTALS, EXPENDITURES			
State Operations	<u>32,774</u>	<u>44,983</u>	<u>46,604</u>
Totals, Expenditures	\$32,774	\$44,983	\$46,604

EXPENDITURES BY CATEGORY (Summary By Object)

	1 State Operations			Expenditures		
	Positions					
	2005-06	2006-07	2007-08	2005-06*	2006-07*	2007-08*
PERSONAL SERVICES						
Authorized Positions (Equals Sch. 7A)	308.5	363.8	364.0	\$15,448	\$18,450	\$18,706
Total Adjustments	-	-	-	-	1,063	824
Estimated Salary Savings	<u>-</u>	<u>-27.5</u>	<u>-27.5</u>	<u>-</u>	<u>-862</u>	<u>-866</u>
Net Totals, Salaries and Wages	308.5	336.3	336.5	\$15,448	\$18,651	\$18,664
Staff Benefits	<u>-</u>	<u>-</u>	<u>-</u>	<u>5,414</u>	<u>7,243</u>	<u>7,356</u>
Totals, Personal Services	308.5	336.3	336.5	\$20,862	\$25,894	\$26,020
OPERATING EXPENSES AND EQUIPMENT				\$11,135	\$16,089	\$17,584
SPECIAL ITEMS OF EXPENSE				<u>\$777</u>	<u>\$3,000</u>	<u>\$3,000</u>
TOTALS, POSITIONS AND EXPENDITURES, ALL FUNDS (State Operations)				\$32,774	\$44,983	\$46,604

DETAIL OF APPROPRIATIONS AND ADJUSTMENTS (Reconciliation with Appropriations)

* Dollars in thousands, except in Salary Range.

2320 Department of Real Estate - Continued

1 STATE OPERATIONS	2005-06*	2006-07*	2007-08*
0317 Real Estate Fund			
APPROPRIATIONS			
001 Budget Act appropriation	\$34,319	\$42,979	\$46,169
Allocation for employee compensation	181	1,431	-
Adjustment per Section 3.60	-143	172	-
Adjustment per Section 4.75 Statewide Surcharge	-	1	-
Totals Available	\$34,357	\$44,583	\$46,169
Unexpended balance, estimated savings	-1,784	-	-
TOTALS, EXPENDITURES	\$32,573	\$44,583	\$46,169
0995 Reimbursements			
APPROPRIATIONS			
Reimbursements	\$201	\$400	\$435
TOTALS, EXPENDITURES, ALL FUNDS (State Operations)	\$32,774	\$44,983	\$46,604

FUND CONDITION STATEMENTS

	2005-06*	2006-07*	2007-08*
0317 Real Estate Fund ^s			
BEGINNING BALANCE	\$34,913	\$50,107	\$50,589
Prior year adjustments	-185	-	-
Adjusted Beginning Balance	\$34,728	\$50,107	\$50,589
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
123400 Real Estate Examination Fees	8,537	5,188	4,026
123500 Real Estate License Fees	23,680	24,011	25,198
123600 Subdivision Filing Fees	12,335	12,811	11,277
125700 Other Regulatory Licenses and Permits	356	280	280
141200 Sales of Documents	79	100	100
142500 Miscellaneous Services to the Public	368	300	300
150300 Income From Surplus Money Investments	1,595	1,400	500
161000 Escheat of Unclaimed Checks & Warrants	33	30	30
161400 Miscellaneous Revenue	712	700	700
164300 Penalty Assessments	281	280	280
Total Revenues, Transfers, and Other Adjustments	\$47,976	\$45,100	\$42,691
Total Resources	\$82,704	\$95,207	\$93,280
EXPENDITURES AND EXPENDITURE ADJUSTMENTS			
Expenditures:			
0840 State Controller (State Operations)	24	35	41
2320 Department of Real Estate (State Operations)	32,573	44,583	46,169
Total Expenditures and Expenditure Adjustments	\$32,597	\$44,618	\$46,210
FUND BALANCE	\$50,107	\$50,589	\$47,070
Reserve for economic uncertainties	50,107	50,589	47,070

CHANGES IN AUTHORIZED POSITIONS

	Positions			Expenditures		
	2005-06	2006-07	2007-08	2005-06*	2006-07*	2007-08*
Totals, Authorized Positions	308.5	363.8	364.0	\$15,448	\$18,450	\$18,706
Salary Adjustments	-	-	-	-	1,063	824
Total Adjustments	-	-	-	\$-	\$1,063	\$824
TOTALS, SALARIES AND WAGES	308.5	363.8	364.0	\$15,448	\$19,513	\$19,530

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